



Republic of Zambia

**PROVINCIAL ADMINISTRATION, EASTERN PROVINCE
REQUEST FOR EXPRESSION OF INTEREST
(CONSULTING SERVICES-FIRMS SELECTION)**

**CONSULTANCY FOR ENGAGING TECHNICAL SERVICE PROVIDERS TO IMPLEMENT THE
PRIVATE SECTOR AND MARKET-LED AGRICULTURE VALUE CHAIN DEVELOPMENT FOR THE
“ZAMBIA INTEGRATED FOREST LANDSCAPE PROJECT” IN EASTERN PROVINCE OF ZAMBIA**

Project Name: ZAMBIA INTEGRATED FOREST LANDSCAPE PROJECT (ZIFLP)

Project No. P161490

Reference No. MNDP/ZIFLP/CS/012/2019

1.0 BACKGROUND

Zambia’s natural resource base is under immense pressure from various development sectors, including mining, energy, infrastructure and agriculture. Some of the main drivers of deforestation emanate from these sectors. The mechanism for reducing deforestation and forest degradation (REDD+) presents an opportunity for Zambia to address deforestation in a comprehensive and integrated manner by involving identified sectors and key actors. As such, Zambia developed the National REDD+ Strategy focusing on tackling different drivers of deforestation in both the forestry and other identified key sectors in particular, agriculture, energy, mining and infrastructure. The Vision of this Strategy is to contribute to a prosperous climate change resilient economy by 2030, anchored upon sustainable management and utilization of the nation’s natural resources towards improved livelihoods.

The Project now invites suitably qualified TSPs including private sector and Non-Governmental Organizations (NGOs) to lead the implementation of activities as described under the scope of activities in project priority landscapes in the Eastern Province. TSPs can express interests as individual entities or as a consortium to deliver on the scope of this consultancy in its entirety in either of one or both landscapes in Eastern Province.

2.0 OBJECTIVE

The TSPs will support/facilitate planning and implementation of integrated land use and resource management that meet the climate resilience/mitigation and livelihoods objectives of rural households in the Eastern Province for the selected landscapes. This will assist in meeting ZIFLP’s goal of investing in low carbon development initiatives that include district level integrated land use planning, participatory community land use planning, sustainable forest management, climate smart agriculture (CSA) and value chain development that address the underlying causes of deforestation and forest degradation.

3.0 SCOPE OF WORK

The broad set of activities to be supported by TSPs will be in the agriculture value chain development. The TSPs will assist communities with preparation business plans and applications for sub grants through the ZIFLP to support the above livelihood activities, and support implementation of livelihoods activities to completion, including supervision of sub grants.

The TSPs are expected to manage the community sub-grant cycle including all Environmental and Social Safeguard requirements in collaboration with the District Multi-sectoral Teams, the ZIFLP-ESIO, and the relevant government agencies and departments.

Specific areas of TSPs engagement will be in *Agriculture value chain development*. The project has been implementing CSA in the entire province from its inception. CSA is meant to improve productivity which subsequently creates the need for access to ready market. The project is providing funds for value chain development.

4.0 SELECTION CRITERIA

Interested Consultants should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services these include:

- (i) The TSP must show evidence of successful implementation of an integrated landscape, development, conservation or climate resilience project that utilized innovative tools and strategies to achieve both conservation and rural livelihood outcomes in the last five (5) years.
- (ii) A minimum of 10 years demonstrated experience of working with rural communities and forest-dependent communities in Zambia on community-based projects in sustainable land and resource management with demonstrated results
- (iii) Understanding and experience of REDD+ and GHG mitigation in landscape management would be highly desirable
- (iv) Experience of working with other national or international NGO/private sector led value chain, aggregation models, enhancement of market linkages and conservation centered livelihood development is a requirement.
- (v) Experience of working in the Eastern Province is desirable

Consultants may associate with other firms in the form of a joint venture or a sub consultancy to enhance their qualifications.

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's Guidelines: Selection and Employment of Consultants by World Bank Borrowers (January 2011 revised July 1, 2014), setting forth the World Bank's policy on conflict of interest.

A consultant will be selected in accordance with the Consultant's Qualifications Selection Method (CQS) set out in the World Bank's [Guidelines: Selection and Employment of Consultants by World Bank Borrowers](#) (January 2011 revised July 1, 2014).

5.0 DEADLINE AND SUBMISSION

The Provincial Administration-Eastern Province now invites eligible consulting firms ("Consultants") to indicate their interest in providing the services.

Further information can be obtained at the address below during office hours 08:00 -13:00 and from 14:00-17:00 hours local time, Zambia.

Hard copy submissions of Expressions of interest clearly marked "**CONSULTANCY FOR ENGAGING TECHNICAL SERVICE PROVIDERS TO IMPLEMENT THE PRIVATE SECTOR AND MARKET-LED AGRICULTURE VALUE CHAIN DEVELOPMENT FOR THE "ZAMBIA INTEGRATED FOREST LANDSCAPE PROJECT" IN EASTERN PROVINCE OF ZAMBIA**" must be delivered and deposited in the Tender Box located at the Office of the President, Provincial Administration, Eastern Province, Hospital Road, Opposite Indo Zambia Bank, P.O Box 510069 Chipata or email to tmusonda72@gmail.com and copy to wilfredkmalawo.ziflp@gmail.com.
The deadline for submission is Wednesday 22nd January, 2020 at 17:00 hours.

Head- Procurement and Supplies Unit
For/Permanent Secretary

Provincial Administration- Eastern Province